

ST. LOUIS REALTORS® LEADERSHIP ACADEMY APPLICATION



TRANSFORM YOURSELF INTO A LEADER

The goal of the St. Louis REALTORS® Leadership Academy is to give our members a chance to L.E.A.P-Lead, Engage, Act and Perform by giving them access to a network community and industry leaders who can enhance their leadership abilities.

This program will help identify emerging REALTOR® leaders, motivate and sharpen their leadership skills. In return, we expect them to display a strong, have a positive influence on the future of our profession and community while encouraging others to do the same.

This intense and dynamic leadership experience will allow participants to combine individual study, group sessions and actual project experience to develop their leadership skills.

If you are selected, you and other fellow REALTORS® will commence in a powerful series of programs including sessions on team building, communication, business development, government, community outreach and, of course, networking.

Objectives

- Develop leadership skills applicable to all levels of the one's life-personal, professional, community and association
- Develop future leaders for our communities and association
- Increase awareness of real estate and association management issues/challenges as well as the purpose, structure and benefits of the national, state and local associations for our industry
- Expand candidate's knowledge of community, government initiatives and programs as to how they relate to our businesses and families.
- Improve candidate's people, team building and communication skills in order to develop a well-rounded and effective leader

Candidate Criteria

- Must be a REALTOR® member in good standing for the last three (3) years (as of May 2015)
- A primary or secondary member of St. Louis REALTORS®
- **Committed to the entire process by giving full participation to the tasks and curriculum**

Academy Requirements

Attendance

To graduate from this Leadership Academy, a candidate is expected to attend all seven (7) sessions:

- Session 1 May 21-Meet and Greet/Leadership Styles
- Session 2 June 4-Amazing Race
- Session 3 June 25-RPAC Challenge Overview/Spokesperson Training
- Session 4 July 16-The Leadership Puzzle
- Session 5 August 13-Business Development/Attorney & Accountant
- Session 6 September 24-RPAC Class Presentation
- Session 7 October 22- Graduation

Attendance to all sessions is required; failure to attend may result in being asked to withdraw with no refund of tuition. Arriving more than one hour late or departing more than one hour early will be considered the same as missing an entire day and could result in dismissal from the program.

Cell phones and laptops are NOT permitted to class and will be collected prior to class if brought in.

Tuition

Tuition for the program is \$500 which includes the training sessions, meals and instructional materials. There is a \$100 non-refundable application fee that accompanies this application will be applied to tuition if accepted and returned if you are not selected. Tuition must be paid within one week of acceptance; there are no refunds.

Application Process

- Recent photograph suitable for use in publications and for publicity
- Two (2) letters of recommendation
- \$100 application fee must accompany the signed application. The fee will be applied towards your \$500 tuition. If you are not accepted as a candidate, the fee will be returned

SUBMIT APPLICATION BY MARCH 31, 2018 TO TYOST@STLREALTORS.COM OR BY MAIL TO:

St. Louis REALTORS® 12777 Olive Blvd. St. Louis, MO 63141

****Applicants will be notified in early April of the next step.**

In person interviews will occur April 17th, 19th and 20th **

Personal Data

Date: _____ Full Name: _____

First Name or Nickname Preferred: _____

Home Address: _____

Company: _____

Business Address: _____

Preferred Contact Phones (1): _____ (2) _____

Email Address: _____

Year Licensed: _____ Firm Name: _____

Real Estate Specialties (i.e. residential, appraisal, commercial, etc.): _____

Real Estate Designations Earned: _____

What Other States Are You Licensed: _____

Community Involvement

Please list, in order of importance to you, any civic, professional, business, religious, social, community, athletic organization of which you are a member:

Please list any local or state association of REALTORS® committees you are involved in:

What do you consider is your most important accomplishment in one of the above mentioned organizations? Why?

Qualifications

Why do you want to be considered for the Leadership Academy? _____

What specific skills/knowledge do you hope to gain from your participation in the Leadership Academy? How will you utilize this knowledge to benefit the REALTOR® association?

What do you feel are the most pressing issues facing the real estate industry today? (Feel free to include possible solutions if you wish)

Applicant Commitment

I certify that I have been a REALTOR® member in good standing for the last three years and that the information provided in this application is complete and correct. I understand the purpose of the leadership academy and, if selected, will devote the time and resources necessary to complete the program. I understand the above commitments and agree to be bound by them in signing this application.

Applicant Signature _____ Date _____

Print Name _____

ST. LOUIS REALTORS®
LEADERSHIP ACADEMY



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St. Louis REALTORS® Leadership Academy

Credit Card Payment Form

I _____ hereby
authorize St. Louis REALTORS® to charge my:

___ Visa___ MasterCard___ AMEX___ Discover

the amount of \$_____

CARD NUMBER

EXP DATE

MEMBER SIGNATURE

DATE