

Form Name:	St. Louis REALTORS® Director and Officer Application 2027
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Position sought: President-Elect

General Understanding of the Commitment I certify that I have read and accept this responsibility.

Job Description and Other Considerations I certify that I have read and accept this responsibility.

Please Initial to certify that you have read and accepted the Absence Policy.



Bylaws and Election Policy I certify that I have read and accept this responsibility.

Do you commit to participating in a Candidate Forum the afternoon of July 23, 2026? Yes

Do you currently have commitments with any other boards, public office or other organizations that may cause a conflict of interest? No

I am aware that the bylaws prevent me from serving as a director on the Board of Directors of other local associations affiliated with the National Association of REALTORS® at the same time. Yes

I have been found in violation of the Missouri Real Estate License Act. No

I have been found in violation of the National Association of REALTORS'® Code of Ethics No

Please explain anything that you think might affect your ability to serve or anything in your background that might be an embarrassment to you or to St. Louis REALTORS® if it were to become public. If none please type "N/A".

N/A

Candidate's Name	Rory Schwartz
Email	rschwartz@bhhsselectstl.com
Phone (xxx)xxx-xxxx	314-574-1111
Firm Name	BHHS Select Properties
Firm Address	12851 Manchester Road Suite 100 St. Louis, MO 63131
Website	TheHFAdvantageTeam.com
Real estate license number	1999135130
Primary Board	St. Louis Association

Please share with us your interest in this position and what your goals and objective might be.

My interest in serving as President of the St. Louis REALTORS® Association comes from a genuine desire to give back to an industry and profession that has provided incredible opportunities for me throughout my career. Having spent more than 35 years in real estate, including leadership roles as a Branch Manager, General Manager, Vice President of Sales, Designated Broker, and now as a practicing REALTOR® working alongside my son, I have had the opportunity to view our industry from many different perspectives.

Throughout my career, I have always believed that leadership is about service. The best leaders listen, build consensus, and help others succeed. Serving on the Board of Directors has reinforced my belief that our association plays a critical role in protecting private property rights, advocating for our members, promoting professionalism, and ensuring that REALTORS® remain relevant and valuable in an ever-changing marketplace.

My goal would be to continue an association that is accessible, transparent, and focused on delivering meaningful value to every member, regardless of brokerage size, experience level, or production volume. I want our members to feel connected to their association and understand how involvement can positively impact both their businesses and our communities.

I also believe we have an opportunity to strengthen leadership development within our association. One of my objectives would be to encourage more members-especially newer agents and emerging leaders-to become involved through committees, community service, and governance. The future success of our association depends on developing the next generation of leaders and creating pathways for them to engage.

Additionally, I want to continue strengthening our role as the voice of real estate in the St. Louis region. Whether advocating for homeownership, supporting fair housing initiatives, responding to community needs, or protecting the interests of property owners, REALTORS® have a unique responsibility to serve not only our members but also the communities in which we live and work.

Most importantly, my objective would be to leave the association stronger than I found it-financially sound, strategically positioned for the future, and united around a shared mission of serving our members with excellence. If given the opportunity to serve as, I would approach the role with humility, collaboration, and a commitment to ensuring that every decision is made with the long-term success of our members and our profession in mind.

St. Louis REALTORS®**Position/Involvement/ Year**

Grievance Committee SLAR 01/01/21 12/31/23 Member
Awards Committee SLAR 01/01/21 12/31/21 Chairperson
Professional Standards SLAR 01/01/24 12/31/26 Member
Awards Committee SLAR 01/01/24 12/31/24 Member
Audit SLAR 01/01/25 12/31/25 Member
Board of Directors SLAR 01/01/25 12/31/25 Director
Bylaws Committee SLAR 01/01/25 12/31/25 Member
Executive Committee SLAR 01/01/25 12/31/25 Member at Large
Legal Action Committee SLAR 01/01/25 12/31/25 Member
Risk Management Committee SLAR 01/01/25 12/31/25 Member
Board of Directors SLAR 01/01/26 12/31/28 Director
Board Development & Leadership SLAR 01/01/26 12/31/26 Member
Industry Alignment & Opportunity SLAR 01/01/26 12/31/26 Member

**Missouri REALTORS® Position/
Involvement/Year**

None

**National Association of
REALTORS®
Position/Involvement/Year**

None

Awards and CertificationsManager of the year

List any activities, accomplishments or contributions you may have made to the real estate industry

Over the past 35+ years, I have had the privilege of serving our industry in many capacities, each of which has reinforced my commitment to the REALTOR® profession.

Some of my contributions include:

More than 35 years as a REALTOR® and real estate leader serving the St. Louis region.

Served as Branch Manager, General Manager, Vice President of Sales, and Designated Broker, leading multiple offices and mentoring hundreds of agents throughout my career.

Currently an active REALTOR® and partner on The Home Field Advantage Team with my son, Josh, giving me firsthand insight into the opportunities and challenges facing today's practitioners. Current member of the St. Louis REALTORS® Board of Directors, contributing to the governance and strategic direction of our association.

Longtime advocate for professionalism, ethics, and continuing education within the real estate industry.

Mentored new and experienced agents, helping them develop successful businesses while emphasizing client service, ethical practices, and community involvement.

Supported RPAC and REALTOR® advocacy efforts that protect private property rights and promote homeownership.

Participated in leadership forums, panel discussions, and educational opportunities designed to share knowledge and encourage future industry leaders.

Embraced new technology, marketing strategies, and evolving business practices while helping others adapt to an ever-changing marketplace.

Continued serving the profession by remaining actively involved in sales after executive leadership, allowing me to bring both management experience and current market knowledge to industry discussions.

Please provide a 150 word biography to be used on St. Louis REALTORS® website election page

I am a REALTOR® with Berkshire Hathaway HomeServices Select Properties and partner of The Home Field Advantage Team, serving buyers and sellers throughout the St. Louis metropolitan area. With more than 35 years in the real estate industry, I have served as a Branch Manager, General Manager, Vice President of Sales, and Designated Broker, leading multiple offices while mentoring hundreds of REALTORS® throughout my career. Today, I enjoys working alongside my son, Josh, combining decades of experience with a fresh, client-focused approach to real estate.

I am committed to giving back to both my profession and the community. I currently serve on the Board of Directors of the St. Louis REALTORS®. I am a new volunteer at MERCY hospital and have been active at St. Ferdinand Parish for over 30 years. . I believes strong leadership is rooted in service, collaboration, integrity, and developing future leaders within the REALTOR® community.

Please UPLOAD a current headshot.

<https://www.formstack.com/admin/download/file/19738534526>

By checking this box, I confirm that I electronically signed the 2027 Agreement to serve and received an email confirmation.

Confirmed
