

Form Name:	St. Louis REALTORS® Director and Officer Application 2027
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Unique ID:	1475949853
Location:	38.6142, -90.2921

Position sought: NAR Director

General Understanding of the Commitment I certify that I have read and accept this responsibility.

Job Description and Other Considerations I certify that I have read and accept this responsibility.

Please Initial to certify that you have read and accepted the Absence Policy.



Bylaws and Election Policy I certify that I have read and accept this responsibility.

Do you commit to participating in a Candidate Forum the afternoon of July 23, 2026? Yes

Do you currently have commitments with any other boards, public office or other organizations that may cause a conflict of interest? No

I am aware that the bylaws prevent me from serving as a director on the Board of Directors of other local associations affiliated with the National Association of REALTORS® at the same time. Yes

I have been found in violation of the Missouri Real Estate License Act. No

I have been found in violation of the National Association of REALTORS'® Code of Ethics No

Please explain anything that you think might affect your ability to serve or anything in your background that might be an embarrassment to you or to St. Louis REALTORS® if it were to become public. If none please type "N/A".

N/A

Candidate's Name

Samuel Hall

Email

sam@warnerhallgroup.com

Phone (xxx)xxx-xxxx

3145968069

Firm Name

Dielmann Sotheby's International Realty

Firm Address

8301 Maryland Ave, Suite 100
Clayton, MO 63105

Website

<https://warnerhallgroup.com>

Real estate license number

2011006480

Primary Board

St. Louis REALTORS

Please share with us your interest in this position and what your goals and objective might be.

I am interested in serving as a NAR Director because I believe this is a defining moment for our industry, our members, and organized real estate. We are navigating legal, regulatory, technological, and consumer-trust challenges that will shape the future of the REALTOR® organization for years to come. I would like to help ensure that St. Louis REALTORS® has a thoughtful, credible, and engaged voice in those conversations. My goal would be to represent our members with clarity, professionalism, and a practical understanding of what REALTORS® are facing in the marketplace every day. As President of St. Louis REALTORS®, I have seen firsthand how important it is for leadership to be both forward-thinking and grounded in the real business realities of our members. I would bring that same approach to NAR.

St. Louis REALTORS®**Position/Involvement/ Year**

President - 2026
Major Investor - President's Circle - 2026
President-Elect - 2025
Major Investor - Golden R - 2025
Director - 2023-2024
Executive Committee - 2023-Current
Risk Management Task Force - Chair - 2024
Risk Management Task Force - Vice Chair - 2023
Executive Committee - Secretary - 2023
Advocacy Committee - Chair - 2022
Advocacy Committee - Vice Chair - 2021
Advocacy Committee - Member - 2020-2025
Strategic Planning - Member - 2021
SLARPAC - Trustee - 2022-2025

**Missouri REALTORS® Position/
Involvement/Year**

Missouri Realtors - Director - 2021-Present
Missouri Realtors - Advocacy Committee - Member - 2022-2023
Missouri Realtors - Economic Development Output Group - 2023
Missouri Realtors - Robert W. Borgmann Auction Work Group - 2023
Missouri Realtors - State Political Coordinator - 2021-2024
RPAC Major Investor - 2019-Current

**National Association of
REALTORS®
Position/Involvement/Year**

NAR BOD - 2024-Present
NAR State and Local Issues Committee 2024-Present

Awards and Certifications

Eyermann Distinguished Service Award - 2025

**List any activities,
accomplishments or contributions
you may have made to the real
estate industry**

Over the past 15 years, I have had the rare opportunity to serve the real estate industry both as a top-producing agent and as an active leader in organized real estate. As Co-Founder of The Warner Hall Group at Dielmann Sotheby's International Realty, I have been involved in more than 1,000 transactions and \$500 million in sales, giving me a practical understanding of how MLS rules, market conditions, brokerage practices, and consumer expectations affect REALTORS® every day. I have also served in several leadership roles with St. Louis REALTORS®, including Chair of the Risk Management Committee, 2025 President-Elect, and Missouri REALTORS® Board Member. In those roles, I have worked on issues involving risk management, professional standards, MLS policy, private exclusive listings, informed consent, fair access, and member education.

Please provide a 150 word biography to be used on St. Louis REALTORS® website election page

Sam Hall is Co-Founder of The Warner Hall Group at Dielmann Sotheby's International Realty, where he serves buyers and sellers across the St. Louis metro area with market knowledge, construction experience, creative marketing, and client-focused service.

A Southern Illinois native and University of Missouri-Columbia graduate, Sam has been involved in more than 1,000 transactions and \$500 million in sales. Before entering real estate, he owned a renovation contracting firm and spent eight years as a political strategist working on campaigns, zoning, land use, and public policy.

Sam is active in organized real estate, serving as 2025 President-Elect of St. Louis REALTORS®, Chair of its Risk Management Committee, and a Missouri REALTORS® Board Member. Outside work, he enjoys cycling, hiking, and pursuing his goal of summiting the highest peaks on each continent.

Please UPLOAD a current headshot.

<https://www.formstack.com/admin/download/file/19765844093>

By checking this box, I confirm that I electronically signed the 2027 Agreement to serve and received an email confirmation.

Confirmed
