



ST. LOUIS REALTORS®
**LEADERSHIP
ACADEMY**

Leadership Academy Application

The goal of the St. Louis REALTORS® Leadership Academy is to enhance the leadership skills of our members by creating an intensive program to help them build leadership skills through education and excellence. Through this program, we help identify emerging leaders among our membership, hone their talents and focus, and inspire them to deeper involvement in our Associations and in our communities. In return, we expect them to have a positive influence on the future of our profession and community, while encouraging others to do the same. If selected, you will participate in a series of modules covering topics including advocacy, communication, leadership styles, diversity & fair housing, business strategies, and community outreach. Modules are varied in style and led by anyone from local REALTOR® leaders to national speakers.

Leadership Academy Objectives

- Develop future leaders for our communities and the association
- Assist candidates in obtaining leadership skills applicable to all facets of life
- Deepen the candidate's knowledge of the history, purpose, structure, and benefits of our REALTOR® associations
- Increase awareness of the current issues and challenges facing our real estate community, and of our many successes and opportunities
- Expand the candidate's knowledge of the power and responsibilities of REALTOR® advocacy
- Improve the candidate's people, team-building, and communication skills in order to develop a well-rounded and effective leader

Candidate Criteria

- Must be a REALTOR® member in good standing
- Committed to the entire process by giving full participation to the tasks and curriculum

2025-2026 Session Schedule (Tentative & Subject to Change)

- **Session I: Orientation and Kickoff Retreat** - October 27, 2025 (9am - 1pm)
- **Session II: The Language of Leadership** - November 24, 2025 (9am - 12 pm)
- **Session III: That's Who We R® (Association Leadership & Governance)** - December 8, 2025 (9am - 12pm)
- **Session IV: Advocacy and Protecting Your Business** - January 12, 2026 (9am - 12pm)
- **Session V: REALTOR® Day at the State Capitol** - March 4, 2026 (7:30 am - 2:30 pm)
- **Session VI: Reimagining St. Louis** - March 9, 2026 (9am - 12pm)
- **Session VII: Effective Communications** - April 13, 2026 (9am - 12pm)
- **Session VIII: Professionalism & Member Services** - May 11, 2026 (9am - 12pm)
- **Capstone Project & Graduation** - June 1, 2026 (1:00pm - 2:00pm)

Candidates are expected to attend all eight (8) sessions. Failure to attend all sessions could result in dismissal from the program with no refund of tuition. Arriving more than one hour late or departing more than one hour early will be considered the same as missing an entire day. Sessions start at 9:00 a.m. and end at 12:00 p.m. (noon), unless otherwise notified.

The use of cell phones and laptops are NOT permitted in class to ensure full and active participation and offer respect to our speakers.

Tuition

Tuition is \$500, which includes the training sessions and instructional materials. There is a \$100 application fee that will be applied to your tuition if accepted and refunded if you are not selected. **The remaining balance of \$400 must be paid within 30 days of acceptance into the program.**

Application Process

- Complete the following application, which includes:
 - Submit a recent professional headshot suitable for use in publications and for publicity purposes
 - Submit two (2) letters of recommendation
- The \$100 application fee must accompany this signed application. The fee will be applied toward your \$500 tuition. If you are not accepted as a candidate, the application fee will be refunded to you.

Personal Data

Date: _____

Full Name: _____

First Name or Nickname Preferred: _____

Home Address: _____

Firm Name: _____

Business Address: _____

Preferred Contact Phone: _____

Email Address: _____

Year Licensed: _____

Real Estate Specialties (i.e., residential, appraisal, commercial, etc.):

Real Estate Designations Earned: _____

List Any Other States Where You Are Licensed:

Community Involvement

Please list, in order of importance to you, any civic, professional, business, religious, social, community or, athletic organization of which you are a member:

Please list any local or state association of REALTORS® committees you are involved in:

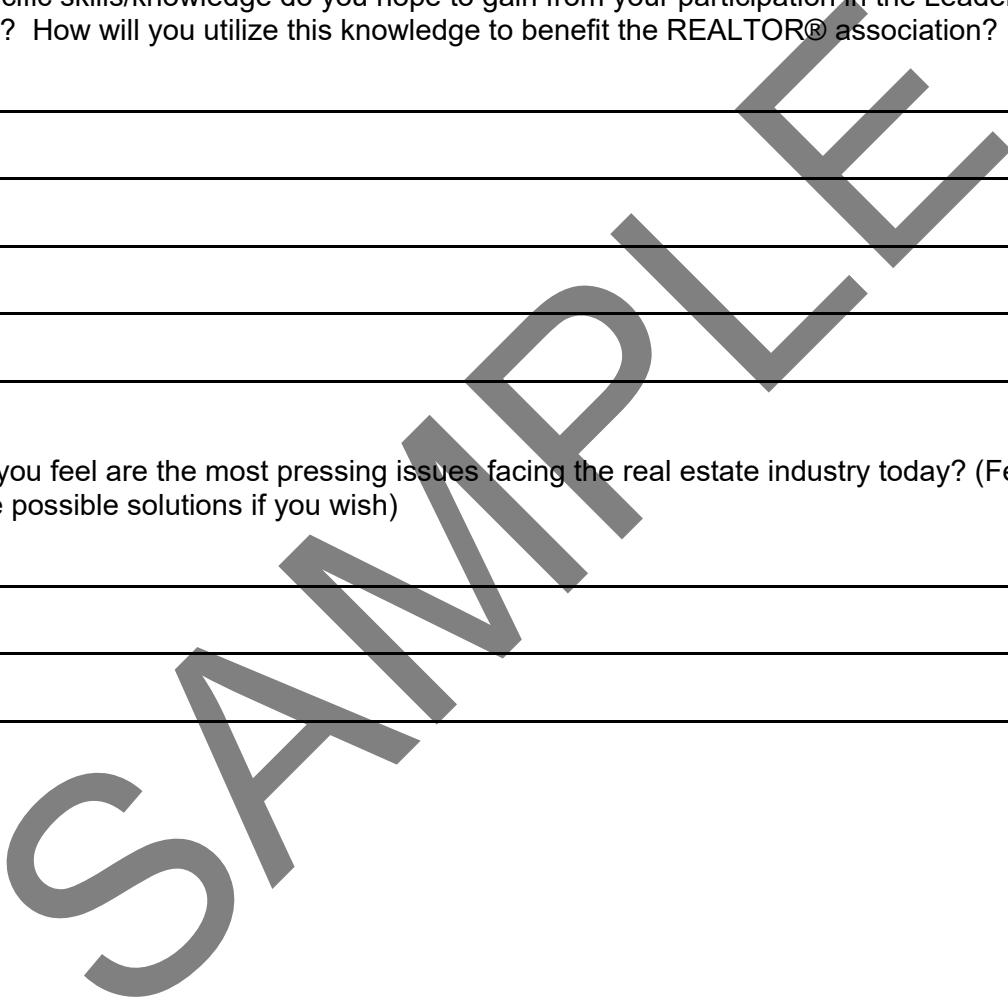
What do you consider to be your most important accomplishment in one of the above-mentioned organizations? Why?

Qualifications

Why do you want to be considered for the Leadership Academy?

What specific skills/knowledge do you hope to gain from your participation in the Leadership Academy? How will you utilize this knowledge to benefit the REALTOR® association?

What do you feel are the most pressing issues facing the real estate industry today? (Feel free to include possible solutions if you wish)



I understand the Leadership Academy which may include in-person, virtual or hybrid presentations (the "Academy Events") for which I am applying may be recorded. In consideration for my participation in Academy Events, I hereby grant the St. Louis REALTORS® (the "Association") permission to record Academy Events, and authorize the Association to edit, copy, exhibit, use, display, publish, distribute, broadcast, perform, and prepare derivative works of the recording, which may include my voice and likeness, in any format now known or hereafter discovered ("Derivative Works"). I agree that my use of the web-conference service required to participate in Academy Events is at my own risk. I further release the Association, its directors, agents, employees and officers, from and against all claims, damages, losses and expenses ("Claims") arising out of or resulting from my participation in Academy Events, including but not limited to, Claims arising out of the Association's use of any Derivative Work or resulting from my use of the web-conference service.

I Agree

Applicant Commitment

I certify that I am a REALTOR® member in good standing and that the information provided in this application is complete and correct. I understand the purpose of the leadership academy and, if selected, will devote the time and resources necessary to complete the program. I understand the above commitments and agree to be bound by them in signing this application.

I also agree to abide by the attendance policy in place and that even being late for one session could result in the dismissal from the program without reimbursement. (If there is an emergency due to health reasons, one absence may be considered on an individual basis. Such request must be made prior to the class start time directly to the chair and staff liaison.)

I Agree

Applicant Signature: _____

Print Name: _____

Date: _____