

Form Name: St. Louis REALTORS® Director and Officer Application 2026
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IP Address: 162.224.123.47
Unique ID: 1358420878
Location: 38.8025, -90.3448

Position sought: Director

General Understanding of the Commitment I certify that I have read and accept this responsibility.

Job Description and Other Considerations I certify that I have read and accept this responsibility.

Please Initial to certify that you have read and accepted the Absence Policy.



Bylaws and Election Policy I certify that I have read and accept this responsibility.

Do you commit to participating in a Candidate Forum the afternoon of July 23, 2025? Yes

Do you currently have commitments with any other boards, public office or other organizations that may cause a conflict of interest? No

I am aware that the bylaws prevent me from serving as a director on the Board of Directors of other local associations affiliated with the National Association of REALTORS® at the same time. Yes

I have been found in violation of the Missouri Real Estate License Act. No

I have been found in violation of the National Association of REALTORS'® Code of Ethics No

Please explain anything that you think might affect your ability to serve or anything in your background that might be an embarrassment to you or to St. Louis REALTORS® if it were to become public. If none please type "N/A".

None

Candidate's Name

Rory Schwartz

Email

rory@roryschwartz.com

Phone (xxx)xxx-xxxx

3145741111

Firm Name

BHHS Select Properties

Firm Address

11 RHINEGARTEN DR
Florissant, MO 63031

Website

TheHFAteam.com

Real estate license number

1999135130

Primary Board

St. Louis

Secondary Board (if applicable)

none

Please share with us your interest in this position and what your goals and objective might be.

Having just completed a term as a Director, I am seeking re-election because I believe that now-more than ever-our Association needs steady, experienced leadership. The changes we've seen in our industry are only the beginning, and it's critical that our Board includes individuals who can navigate this evolving landscape with a level head, sound judgment, and a deep understanding of our profession.

My goal is to continue bringing consistency, perspective, and professionalism to the table. I want to ensure that decisions are made thoughtfully, with both the short- and long-term interests of our members in mind. I'm committed to helping our Association adapt and thrive while staying grounded in the values that make us REALTORS®.

St. Louis REALTORS®
Position/Involvement/ Year

Grievance Committee SLAR 01/01/21-12/31/23 Member Inactive
Awards Committee SLAR 01/01/21-12/31/21 Chairperson Inactive
Professional Standards SLAR 01/01/24-12/31/26 Member Active
Awards Committee SLAR 01/01/24-12/31/24 Member Inactive
Audit SLAR 01/01/25-12/31/25 Member Active
Board of Directors SLAR 01/01/25-12/31/25 Director Active
Bylaws Committee SLAR 01/01/25-12/31/25 Member Active
Executive Committee SLAR 01/01/25-12/31/25 Member at Large Active
Legal Action Committee SLAR 01/01/25-12/31/25 Member Active
Risk Management Committee SLAR 01/01/25-12/31/25 Member Active
Strategic Planning SLAR 01/01/25-12/31/25 Member Active

**Missouri REALTORS® Position/
Involvement/Year**

None

**National Association of
REALTORS®
Position/Involvement/Year**

None

Awards and Certifications

Broker Manager of the year 2019

**List any activities,
accomplishments or contributions
you may have made to the real
estate industry**

With over 35 years in the real estate industry-25 of those in leadership roles-I've had the privilege of serving in positions ranging from Branch Manager to Vice President. While the titles and responsibilities varied, my approach remained consistent: always put the success of others first.

In leadership, your agents are your customers. My greatest accomplishment has been helping them cut through the noise, find clarity, and build careers they're proud of. I've supported brand-new licensees finding their footing as well as seasoned professionals looking to grow or reinvent their business. I believe that real estate is one of the few careers where anyone-regardless of background-can succeed if they believe in themselves, follow a system, and keep moving forward. Helping others realize that potential has been the most rewarding part of my career.

Please provide a 150 word biography to be used on St. Louis REALTORS® website election page

With over 35 years in the real estate industry and 25 in leadership roles, I bring a wealth of experience, perspective, and commitment to our profession. I've served as a Team Leader, Branch Manager, General Manager, and Vice President, helping guide agents through market shifts, business growth, and personal development. My leadership philosophy is simple: support agents like customers-by listening, clearing distractions, and helping them find what works. I believe real estate is one of the most accessible and rewarding careers for those willing to believe in themselves, follow a plan, and stay the course.

I recently completed a term as Director and remain passionate about serving our Association during this pivotal time. As our industry evolves, I believe it's vital to have steady, experienced voices at the table-leaders who understand the business from the ground up and are committed to helping our members thrive in a changing landscape.

Please UPLOAD a current headshot.

<https://www.formstack.com/admin/download/file/18195982524>

Please UPLOAD the signed 2026 Agreement to Serve.

<https://www.formstack.com/admin/download/file/18195982525>
