

ST. LOUIS REALTORS®

LEADERSHIP ACADEMY APPLICATION

TRANSFORM YOURSELF INTO A LEADER

The goal of the St. Louis REALTORS® Leadership Academy is to provide our members a chance to L.E.A.P-Lead, Engage, Act and Perform by giving them access to a community of industry leaders who can enhance their leadership abilities.

This program will help identify emerging REALTOR® leaders and motivate and sharpen their leadership skills. In return, we expect them to have a positive influence on the future of our profession and community while encouraging others to do the same.

If selected, you will participate in a variety of sessions including team building, communication, business development, government, community outreach and diversity.

Objectives

- Develop leadership skills applicable to all levels of the one's life; personal and professional
- Develop future leaders for our communities and the association
- Increase awareness of real estate and association management issues/challenges as well as the purpose, structure and benefits of the national, state and local associations for our industry
- Expand candidate's knowledge of community, government initiatives and programs that relate to our business and life.
- Improve candidate's people, team building and communication skills in order to develop a well-rounded and effective leader

Candidate Criteria

- Must be a REALTOR® member in good standing
- A primary or secondary member of St. Louis REALTORS®
- **Committed to the entire process by giving full participation to the tasks and curriculum**

2019 Session Schedule

Candidates are expected to attend all nine (9) sessions. Failure to attend all sessions could result in being asked to withdraw from the program with no refund of tuition. Arriving more than one hour late or departing more than one hour early will be considered the same as missing an entire day.

- Session 1 February 25 Meet and Greet/Leadership Styles
- Session 2 March 25 Amazing Race
- Session 3 April 24 Capital Conference
- Session 4 May 6 Speak up!
- Session 5 June 10 You Get what You Give
- Session 6 July 15 The Leadership Puzzle
- Session 7 August 5 It's Business, Not Personal!
- Session 8 September 16 Dive Deep into Diversity
- Session 9 October 21 Graduation

Cell phones and laptops are NOT permitted to class and will be collected prior to class if brought in.

Tuition

Tuition is \$500 which includes the training sessions, meals and instructional materials. There is a \$100 application fee that will be applied to your tuition if accepted and refunded if you are not selected. Remaining balance of tuition must be paid within one month (30) days of acceptance.

Application Process

- **Recent photograph suitable for use in publications and for publicity**
- **Two (2) letters of recommendation**
- **\$100 application fee must accompany the signed application. The fee will be applied towards your \$500 tuition. If you are not accepted as a candidate, the fee will be refunded**
- **If selected, you will be contacted to schedule an in person interview with the Leadership Academy Advisory Board. Interviews will be held January 14, 15 & 16.**

**SUBMIT APPLICATION BY DECEMBER 6, 2018 TO Tracey Yost at TYOST@STLREALTORS.COM
OR BY MAIL TO: St. Louis REALTORS® 12777 Olive Blvd.
St. Louis, MO 63141**

Personal Data

Date: _____ Full Name: _____

First Name or Nickname Preferred: _____

Home Address: _____

Company: _____

Business Address: _____

Preferred Contact Phones (1): _____ (2) _____

Email Address: _____

Year Licensed: _____ Firm Name: _____

Real Estate Specialties (i.e. residential, appraisal, commercial, etc.): _____

Real Estate Designations Earned: _____

List Any Other States Where You Are Licensed: _____

Community Involvement

Please list, in order of importance to you, any civic, professional, business, religious, social, community or athletic organization of which you are a member:

Please list any local or state association of REALTORS® committees you are involved in:

What do you consider to be your most important accomplishment in one of the above mentioned organizations? Why?

Qualifications

Why do you want to be considered for the Leadership Academy? _____

What specific skills/knowledge do you hope to gain from your participation in the Leadership Academy? How will you utilize this knowledge to benefit the REALTOR® association?

What do you feel are the most pressing issues facing the real estate industry today? (Feel free to include possible solutions if you wish)

I acknowledge and understand that photographs and video recordings will be taken of the participants on occasion throughout the program. I hereby irrevocably assign any right or interest in those media to the St. Louis REALTORS® for the purpose of promoting this program in the future. I Agree

Applicant Commitment

I certify that I am a REALTOR® member in good standing for the last three years and that the information provided in this application is complete and correct. I understand the purpose of the leadership academy and, if selected, will devote the time and resources necessary to complete the program. I understand the above commitments and agree to be bound by them in signing this application.

Applicant Signature _____ Date _____

Print Name _____