MEMBERSHIP

8,800+ MEMBERS

St. Louis REALTORS® is the largest local trade association in the state of Missouri.

LEGISLATIVE VICTORIES

Prop NS Implemented
Affordable Housing Trust Fund created in St. Louis County
8 REALTORS® elected/reelected to local office
REALTOR® Immunity bill passed in Missouri
New FHA Condo Rule

2019 MARKET STATS* THROUGH THE YEAR

MEDIAN SALE PRICE: $199,900
CLOSED SALES: 23,534
SALE TO LIST RATIO: 98.9%
DAYS ON MARKET: 46

RPAC

$178,792 WAS RAISED from more than 30 percent member participation.

A total of 51 MAJOR INVESTORS exceeding our goal of 40.
8 MEMBERS invested in President’s Circle, exceeding our goal by 100 percent.

2,326 MEMBERS invested $15 or more in RPAC.

COMMITMENT TO EXCELLENCE

St. Louis REALTORS® is dedicated to encouraging all agents to complete the C2EX challenge!
**EDUCATION**

- **6 TECH THURSDAYS**
  - Total attendance 727

- **10 NEW MEMBER ORIENTATIONS**
  - Total attendance 804

**SPECIAL PRESENTATIONS OF 2019 DESIGNATIONS/CERTIFICATIONS:**
- SRES Designation
- ABR Designation
- At Home With Diversity

**WHAT’S IMPORTANT NOW SERIES:**
- Real Estate Investing
- Title and Wire Fraud
- Transitioning the Book of Business
- Navigating the Healthcare Market Place

**BROKER FORUMS:**
- MREC Audits
- Economic Development
- MLS Clear Cooperation
- Wire Fraud & Cyber Crimes

**TOTAL CLASS PASSES SOLD FOR THE 2019/2020 RENEWAL CYCLE:** 733

**COMMUNITY OUTREACH**

- **SHELLEY HOUSE:**
  St. Louis REALTORS® Foundation, the charitable arm of St. Louis REALTORS®, was joined by Northside Community Housing, Rebuilding Together St. Louis, Congressman Wm. Lacy Clay, St. Louis Mayor Lyda Krewson and St. Louis Alderman Sam Moore at 4600 Labadie Street to re-dedicate the National Historical Landmark Shelley House commemorative plaque.

- **FOUNDATION HOME RUN 5K & 1 MILE WALK:**
  This annual event raised needed funds for the Foundation to continue to fulfill its vision of quality housing and vibrant communities for all those in the St. Louis area.

**COMMERCIAL DIVISION**

- **658 Members**
- **Five New CE Classes Created**
- **Created Commercial Connections Program**
- **5 Star NAR Accreditation**
- **200+ Catylist Subscribers**