

MEMBERSHIP



8,800+
MEMBERS

St. Louis REALTORS® is the largest local trade association in the state of Missouri.

LEGISLATIVE VICTORIES



Affordable Housing Trust Fund created in St. Louis County



Prop NS Implemented



8 REALTORS® elected/re-elected to local office



REALTOR® Immunity bill passed in Missouri



New FHA Condo Rule

2019 MARKET STATS*

*THROUGH THE YEAR

MEDIAN SALE PRICE:

 **\$199,900**

CLOSED SALES:

 **23,534**

SALE TO LIST RATIO:

 **98.9%**

DAYS ON MARKET:

 **46**

RPAC

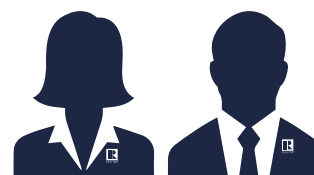
 **\$178,792**
WAS RAISED
from more than
30 percent member participation.

A total of
51 MAJOR INVESTORS
exceeding our goal of 40.



8 MEMBERS
invested in President's Circle,
exceeding our goal by 100 percent.



 **2,326**
MEMBERS
invested \$15 or more in RPAC.



COMMITMENT TO EXCELLENCE

St. Louis REALTORS® is dedicated to encouraging all agents to complete the C2EX challenge!

EDUCATION



6 TECH THURSDAYS

- Total attendance 727



10 NEW MEMBER ORIENTATIONS

- Total attendance 804

SPECIAL PRESENTATIONS OF 2019 DESIGNATIONS/CERTIFICATIONS:

- SRES Designation
- ABR Designation
- At Home With Diversity

WHAT'S IMPORTANT NOW SERIES:

- Real Estate Investing
- Title and Wire Fraud
- Transitioning the Book of Business
- Navigating the Healthcare Market Place

BROKER FORUMS:

- MREC Audits
- Economic Development
- MLS Clear Cooperation
- Wire Fraud & Cyber Crimes



TOTAL CLASS PASSES SOLD FOR THE 2019/2020 RENEWAL CYCLE: **733**

COMMUNITY OUTREACH



SHELLEY HOUSE:

St. Louis REALTORS® Foundation, the charitable arm of St. Louis REALTORS®, was joined by Northside Community Housing, Rebuilding Together St. Louis, Congressman Wm. Lacy Clay, St. Louis Mayor Lyda Krewson and St. Louis Alderman Sam Moore at 4600 Labadie Street to re-dedicate the National Historical Landmark Shelley House commemorative plaque.



FOUNDATION HOME RUN 5K & 1 MILE WALK:

This annual event raised needed funds for the Foundation to continue to fulfill its vision of quality housing and vibrant communities for all those in the St. Louis area.

PROFESSIONAL STANDARDS

Cases filed (Jan-Dec):

18

Down 50 percent from 2018

Articles most frequently cited:

1, 2, & 9

Cases resolved (between parties after complaint filed):

2

Both cases were withdrawn by the complainant stating issue resolved after forwarded to a hearing by grievance.

Requests for arbitrations:

1

filed still pending; mediation scheduled for February 2020

Number of ethics hearings conducted:

2

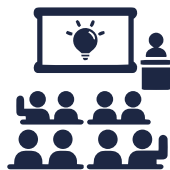
Both cases respondent found in violation and assessed a monetary fine as well as mandatory education



COMMERCIAL DIVISION



658 Members



Five New CE Classes Created



Created Commercial Connections Program



5 Star NAR Accreditation



200+ Catylist Subscribers